

MEMO# 9361

October 23, 1997

SPANISH EDITIONS OF NEW INVESTOR BROCHURES

[9361] November 6, 1997 TO: BANK INVESTMENT MANAGEMENT MEMBERS No. 20-97 CLOSED-END INVESTMENT COMPANY MEMBERS No. 31-97 DIRECT MARKETING COMMITTEE No. 23-97 HUMAN RESOURCES MEMBERS No. 6-97 INTERNATIONAL COMMITTEE No. 37-97 INTERNATIONAL MEMBERS No. 15-97 MARKETING POLICY COMMITTEE No. 31-97 PRIMARY CONTACTS - MEMBER COMPLEX No. 70-97 PUBLIC INFORMATION COMMITTEE No. 28-97 SALES FORCE MARKETING COMMITTEE No. 23-97 SHAREHOLDER COMMUNICATIONS COMMITTEE No. 15-97 SMALL FUNDS COMMITTEE No. 19-97 UNIT INVESTMENT TRUST MEMBERS No. 44-97 RE: SPANISH EDITIONS OF NEW INVESTOR BROCHURES

Enclosed are Spanish editions of our closed-end, mutual fund, and unit investment trust investor brochures. The brochures are designed as basic guides to the features and characteristics of investment companies. The English edition, which was sent to you in August, and the Spanish edition are also available on ICI's public website at www.ici.org. Additional copies of the brochures may be purchased for 35 cents each. Sets of all three titles may be purchased for 90 cents per set. Please use the enclosed order form. For information on imprinting your firm name and logo on the back of the brochures, please contact Cindy Deneault in the Institute's Public Information Department at 202/326-5945. The brochures have been cleared by the National Association of Securities Dealers, Inc. for use as generic sales material. Guidelines will accompany your order. Elizabeth Powell Vice President Public Information

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