

**MEMO# 4207**

October 26, 1992

## **ADDENDUM TO OCTOBER 20 MAILING**

October 26, 1992 TO: SALES FORCE MARKETING COMMITTEE NO. 42-92 RE: ADDENDUM TO OCTOBER 20 MAILING -- LIST ATTACHED

Our October 20 memo that accompanied the Sales Force Marketing Committee minutes announced the Sales Desk Manager Roundtable meeting, to be held December 9, 1992, 10:30 a.m. to 2:30 p.m., Investment Company Institute, Washington, D.C. It will be the pilot meeting for a newly formed group of mutual fund sales desk or wholesaler support telemarketing managers who have expressed interest in sharing information and ideas. Invitations have been sent to member employees on the attached list, which was inadvertently left out of last week's mailing. If your fund group is not included on this list, please call me or Lanie Harvey to sign up a member of your staff for the December 9 meeting. Barbara Levin Director- Sales Force Marketing and Financial Planning Services

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