

MEMO# 3769

May 11, 1992

1992 MUTUAL FUND FACT BOOK

May 11, 1992 TO: BOARD OF GOVERNORS NO. 32-92 MEMBERS - ONE PER COMPLEX NO. 15-92 INVESTMENT ADVISER ASSOCIATE MEMBERS NO. 16-92 BROKER/DEALER ASSOCIATE MEMBERS NO. 7-92 MARKETING POLICY COMMITTEE NO. 16-92 DIRECT MARKETING COMMITTEE NO. 17-92 PUBLIC INFORMATION COMMITTEE NO. 19-92 RESEARCH COMMITTEE NO. 8-92 SALES FORCE MARKETING COMMITTEE NO. 17-92 SHAREHOLDER COMMUNICATIONS COMMITTEE NO. 16-92 MEMBERS INTERESTED IN PUBLIC INFORMATION NO. 5-92 RE: 1992 Mutual Fund Fact Book

Enclosed is your copy of the 1992 Mutual Fund Fact Book. The Fact Book contains 1991 yearend data in a number of categories including sales, assets, exchanges, redemptions, and shareholder accounts. The data show industrywide totals and in many cases are classified by investment objective and method of sales. The Fact Book has retained its basic format of tracking industry trends and developments in 1991 (contained in the book's first chapter) as well as describing the history and development of the industry in subsequent chapters. In addition, in Chapter 13, The Retirement Market, the section pertaining to corporate sponsors has been expanded. The 1992 book also contains two new chapters: Chapter 14, Rollovers Represent Greater Share of Retirement Assets, and Chapter 15, The Small Pension Plan Market. To order additional copies of this year's Fact Book, use the familiar order form found at the end of the book. Additional copies are just \$15.00. You can contact me directly at 202/955-8433 for questions or comments. Bill Grassano Writer/Editor Enclosure

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