

MEMO# 3568

March 9, 1992

1991 CONTRACTUAL PLANS STATISTICS

March 9, 1992 TO: CONTRACTUAL PLANS COMMITTEE NO. 6-92 RE: 1991 CONTRACTUAL PLANS STATISTICS _____ As you know, each year the Institute collects contractual plans sales and redemption statistics in order that we can compile the annual statistical table. This memo is to request that you send us your 1991 sales statistics as soon as possible but not later than April 6, 1992, so that the statistical table can be completed in time for the Contractual Plans Committee meeting to be held at the time of the Institute's General Membership Meeting which is being held this year on May 20-22 in Washington, DC. Please send us the following figures net of liquidations: 1991 1. Number of 1991 Certificates Issued 2. Face Amount of 1991 Certificates Issued 3. Dollar Amount Paid-In for 1991 by Shareholders For your information, I have attached a copy of last year's statistical table. Your prompt cooperation will be greatly appreciated. Please send your statistics to: Rita Pemberton Investment Company Institute 1600 M Street, NW, 6th Floor Washington, DC 20036 FAX (202/293-1058) If you have any questions, please contact me at 202/955- 3550. Later we will send you a notice with the exact date and time for the Contractual Plans Committee Meeting. Donald E. O'Connor Vice President - Operations Attachment

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