

MEMO# 6869

April 25, 1995

1995-1996 DIRECTORY OF MUTUAL FUNDS

April 25, 1995 TO: MEMBERS - ONE PER COMPLEX No. 41-95 INVESTMENT ADVISER MEMBERS No. 21-95 INVESTMENT ADVISER ASSOCIATE MEMBERS No. 16-95 BROKER/DEALER ASSOCIATE MEMBERS No. 8-95 MARKETING POLICY COMMITTEE No. 23-95 DIRECT MARKETING COMMITTEE No. 21-95 PUBLIC INFORMATION COMMITTEE No. 13-95 SALES FORCE MARKETING COMMITTEE No. 22-95 SHAREHOLDER COMMUNICATIONS COMMITTEE No. 18-95 MEMBERS INTERESTED IN PUBLIC INFORMATION No. 2-95 RE: 1995-1996 Directory of Mutual Funds

Enclosed is your copy of the Institute's 1995-1996 Directory of Mutual Funds. This year's edition contains listings of more than 5,300 funds by investment objective, as well as an index of variable annuities and an index of specialty funds. Each entry in the Directory provides the address, toll-free telephone number, investment adviser, fees charged, and additional information for each mutual fund. Companies listed in the Directory were members of the Institute as of November 30, 1994. Please call us with any questions or comments. Sue Duncan Assistant Vice President Director of Publishing Enclosure

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