

MEMO# 8328

October 16, 1996

REVISED 1995 ANNUAL MUTUAL FUND RETIREMENT STATISTICS

October 16, 1996 TO: DIRECT MARKETING COMMITTEE No. 30-96 INDUSTRY STATISTICS COMMITTEE No. 27-96 INSTITUTIONAL FUNDS COMMITTEE No. 22-96 MARKETING POLICY COMMITTEE No. 33-96 MEMBERS - ONE PER COMPLEX No. 77-96 OPERATIONS COMMITTEE No. 27-96 PENSION COMMITTEE No. 45-96 RESEARCH COMMITTEE No. 36-96 SALES FORCE MARKETING COMMITTEE No. 34-96 SHAREHOLDER COMMUNICATIONS COMMITTEE No. 19-96 RE: Revised 1995 Annual Mutual Fund Retirement Statistics

Due to new information and revisions from several major fund groups, the Annual Mutual Fund Retirement Statistics have been revised for 1995 and 1994. Enclosed are the revised results. Estimates are based on responses from 101 complexes covering 80.7 percent of total industry assets. A revised analysis of the results and revised estimated retirement net flows are also included. If you have a question concerning any of this information, do not hesitate to call me at (202) 326-5917. Kathy Rabon-Summers Director of Industry Studies

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