

**MEMO# 6032**

July 6, 1994

## **1994 FOREIGN MARKETING AND INVESTING CONFERENCE**

July 6, 1994 TO: BROKER/DEALER ASSOCIATE MEMBERS NO. 12-94 CLOSED-END FUND MEMBERS NO. 21-94 INTERNATIONAL COMMITTEE NO. 13-94 INVESTMENT ADVISER ASSOCIATE MEMBERS NO. 29-94 INVESTMENT ADVISER MEMBERS NO. 33-94 MEMBERS - ONE PER COMPLEX NO. 46-94 SEC RULES MEMBERS NO. 47-94 TAX MEMBERS NO. 30-94 UNIT INVESTMENT TRUST MEMBERS NO. 29-94 RE: 1994 FOREIGN MARKETING AND INVESTING CONFERENCE \_\_\_\_\_ The Institute is sponsoring its second annual conference on Foreign Marketing and Investing on October 13-14 at the Willard Inter-Continental Hotel in Washington, DC. This conference will explore issues relevant to U.S. money managers seeking to market or invest overseas. Enclosed is a preliminary brochure that describes the conference agenda. There will be a panel on investing in emerging markets as well as case studies on investing in specific foreign markets. Another panel will deal with custodial issues for U.S. funds investing abroad. Other panel discussions will focus on establishing funds and providing pension management services in particular foreign jurisdictions. These panels will deal with distribution and other practical considerations. Speakers at the conference will represent a cross-section of mutual fund business executives and attorneys from the U.S. and abroad. To register for the conference, please return the attached registration form along with the appropriate fee to the Conference Division, Investment Company Institute, as soon as possible. A block of rooms has been reserved at the Willard Inter-Continental Hotel for conference attendees at the special rate of \$185 single/double. In order to receive this special rate, please contact the hotel directly at 202-628-9100 and identify yourself as an Investment Company Institute conference attendee. If you have any questions regarding registration for this conference, contact the Institute's Conference Division at 202-326-5968. For questions concerning the conference program, please call me at 202-326-5826. We look forward to seeing you in October. Mary S. Podesta Associate Counsel - International