MEMO# 1708

February 7, 1990

SIMPLIFYING THE PROSPECTUS

February 7, 1990 TO: SHAREHOLDER COMMUNICATIONS COMMITTEE NO. 4-90 RE:	
Simplifying the Prospectus	_ A
committee member called me recently to express concern over the length and read	ability
(or lack thereof) of fund prospectuses. He inquired what other fund groups are doing	ງ to
shorten or simplify these documents. Because this is an area of interest to the entire	е
committee, I thought I'd share this information with everyone. Please note the follow	ving is
NOT based on a scientific survey, random sample, or anything more rigorous than a	quick
trip through the prospectus file. Of 34 1988 or '89 prospectuses (each from a different	nt fund
group), the median number of pages was 18. Forty percent were using some device	to
direct the investor's attention to key information. These included the use of call-out	3,
margin notes, and color or graphic elements to emphasize selected text. The most of	
approach, however, was to ignore the readability issue in the prospectus itself and properties are approached in the prospectus itself and properties are approached in the prospectus itself and properties are approached in the prospectus itself.	provide
either a wrapper or a separate card or leaflet that summarizes key points, such as	
investment objective, fees, services, and how to purchase or redeem shares. These	
typically "plain English" pieces that use color and graphics to add visual interest. If a	-
you have additional ideas on prospectus simplification or would like to share your ap	•
with the committee at our April meeting, please call me (202/955-3538)or commit	tee
chair Anne Patenaude at Pioneer (617/742-7825). Thanks. Sue Duncan	

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