

MEMO# 1768

March 12, 1990

MINUTES OF LAST MEETING

March 12, 1990 TO: SALES FORCE MARKETING COMMITTEE NO. 9-90 RE: MINUTES OF LAST MEETING _____ The next meeting of the Sales Force Marketing Committee will be held on April 19, 1990, at 2 p.m. at the Madison Hotel, 15th and M Streets, N.W., in Washington, D.C., following a luncheon with the Direct Marketing Committee (the Public Information and Shareholder Communications Committees will meet on April 18). A preliminary agenda is enclosed. I have also attached the minutes of the last meeting of the Sales Force Marketing Committee, which was held on January 19, 1990, in Phoenix, Arizona. Included as well are a list of those members who attended the meeting, and a complete list of the names and addresses of the members of the committee. As is customary, the Institute will host dinner for members the night before the meeting. Please let Marie Stanley at the Institute know which meetings and optional dinners you will be attending. I look forward to seeing you next month. Barbara Levin Director, Sales Force Marketing and Financial Planning Services

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