

MEMO# 8216

September 10, 1996

1996-1997 DIRECTORY OF MUTUAL FUNDS AND OTHER INVESTMENT COMPANIES

September 10, 1996 TO: BROKER/DEALER ASSOCIATE MEMBERS No. 19-96 CLOSED-END FUND MEMBERS No. 23-96 DIRECT MARKETING COMMITTEE No. 28-96 INVESTMENT ADVISER ASSOCIATE MEMBERS No. 31-96 INVESTMENT ADVISER MEMBERS No. 32-96 MARKETING POLICY COMMITTEE No. 31-96 MEMBERS - ONE PER COMPLEX No. 65-96 MEMBERS INTERESTED IN PUBLIC INFORMATION No. 2-96 PUBLIC INFORMATION COMMITTEE No. 36-96 SALES FORCE MARKETING COMMITTEE No. 31-96 SHAREHOLDER COMMUNICATIONS COMMITTEE No. 18-96 UNIT INVESTMENT TRUST MEMBERS No. 40-96 RE: 1996-1997 Directory of Mutual Funds and Other Investment Companies

Enclosed is

your copy of the Institute's 1996-1997 Directory of Mutual Funds and other Investment Companies. Data is current as of June 1996. Should you find an error, please complete and return the error form at the back of the book. We've streamlined and reorganized the Directory this year. Funds are now grouped by sponsoring organization and, for the first time, closed-end funds and unit investment trusts are included. All funds and investment advisers are indexed alphabetically. To order additional copies of the Directory, please use the order form at the back of the book or call Michelle Worthy at 202/326-5872. Sue Duncan Assistant Vice President Director of Publishing Enclosure

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