

MEMO# 1081

April 3, 1989

1988 CONTRACTUAL PLANS STATISTICS

April 3, 1989 TO: CONTRACTUAL PLANS COMMITTEE NO. 1-89 RE: 1988 CONTRACTUAL
PLANS STATISTICS As you know,
each year the Institute collects contractual plans sales and redemption statistics in order
that we can compile the annual statistical table. This memo is to request that you send us
your 1988 sales statistics as soon as possible but not later than April 21, 1989, so that the
statistical table can be completed in time for the Contractual Plans Committee meeting to
be held at the time of the Institute's General Membership Meeting which is being held this
year on May 24-25. At last year's meeting, it was decided that the statistics for future
tables should be net of liquidations. Accordingly, please send us the following figures net of
liquidations. 1988 1. Number of 1988 Certificates Issued 2. Face Amount of 1988
Certificates Issued 3. Dollar Amount Paid-In for 1988 by Shareholders For your information,
have attached a copy of last year's statistical table. Your prompt cooperation will be greatly
appreciated. Please send your statistics to Rita Pemberton at the Investment Company
Institute, 1600 M Street, N.W 6th Floor, Washington, D.C. 20036. If you have any
questions, please contact me at 202/955-3550. Later, we will be sending you a notice with
the exact date, time and room name for the Contractual Plans Committee meeting. Donald
E. O'Connor Vice President - Operations Attachment

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