

MEMO# 32654

August 3, 2020

Registration Now Open: September 2, 2020 Virtual Internal Sales Managers Roundtable Meeting

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August 3, 2020 TO: Internal Sales Managers Roundtable RE: Registration Now Open: September 2, 2020 Virtual Internal Sales Managers Roundtable Meeting

ICI's Internal Sales Managers Roundtable will have a videoconference meeting via Zoom on Wednesday, September 2, from 3:00 to 4:30 p.m. ET.

The meeting will feature an interview-style discussion between Roundtable Chair Marshall McIntosh, Executive Vice President, Head of Internal & Digital Sales, PIMCO, and Pete Pagnott, National Internal Sales Director, Franklin Templeton, about how the role of internal sales is evolving. This discussion will be followed by facilitated breakout sessions. The breakout sessions will be organized by firm size. Member information sharing is encouraged throughout the meeting and we encourage attendees to use the video option. If you prefer not to use the Zoom platform, you may dial into the meeting.

Online registration for the meeting is available at www.ici.org/reg/ismr/virtual_mtg. Registration is limited to three representatives per member firm.

If you have any questions about the September 2 meeting, please contact Linda Brenner at brenner@ici.org.

Linda Brenner
Senior Director, Account Management

Marshall McIntosh
Chair - Internal Sales Managers Roundtable