

MEMO# 21972

November 26, 2007

Request for Nominees to the Board of Governors

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TO: BOARD OF GOVERNORS No. 28-07 RE: REQUEST FOR NOMINEES TO THE BOARD OF GOVERNORS

The FY 2008 Nominating Committee will be elected at the January meeting of the Board of Governors and will begin its deliberations on the second day of the meetings. The primary role of the Committee is to recommend a slate of fifteen candidates for election to a three-year term on the Board of Governors. At next May's meeting, the Board will be asked to approve the slate of candidates, which will then be presented to the membership for approval during the summer.

Candidates for service on the Board of Governors are selected from a number of sources. Traditionally, individuals who have served and been active on the Board in the past (i.e., the sabbatical class) are given first consideration. Other sources of candidates include recommendations from Governors, requests from members who would like to become active in Institute initiatives and suggestions from the Institute staff. The Institute's By-Laws and various guidelines adopted by the Board of Governors and the Executive Committee govern the Nominating Committee's selection of candidates. The major guidelines for selection are summarized in the attachment to this memo. Also, the Nominating Committee has historically sought balance on the Board with respect to the following factors:

- Geographic no region should dominate representation on the Board.
- Size several small and mid-size groups should have representation on the Board.
- Distribution an appropriate balance should be maintained among sales force, direct, bank, and insurance company distributed fund groups.

In addition, we strongly encourage Board members to support the Institute's Political

activity, including the ICI PAC.

To assist the Committee with its deliberations, I am requesting that Governors send recommendations for new management company and independent director candidates for the Board to Peter Gallary by January 4, 2008. Where possible, please include a biography for the person. If you have any questions, please contact me, Paul Stevens or Peter Gallary. I appreciate your assistance in making the Institute's Board representative of the entire membership.

John V. Murphy Chairman of the Board of Governors

Attachment

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